

FIG. 1

102020" 26696860

Geopolitical Concentration: Capacitors

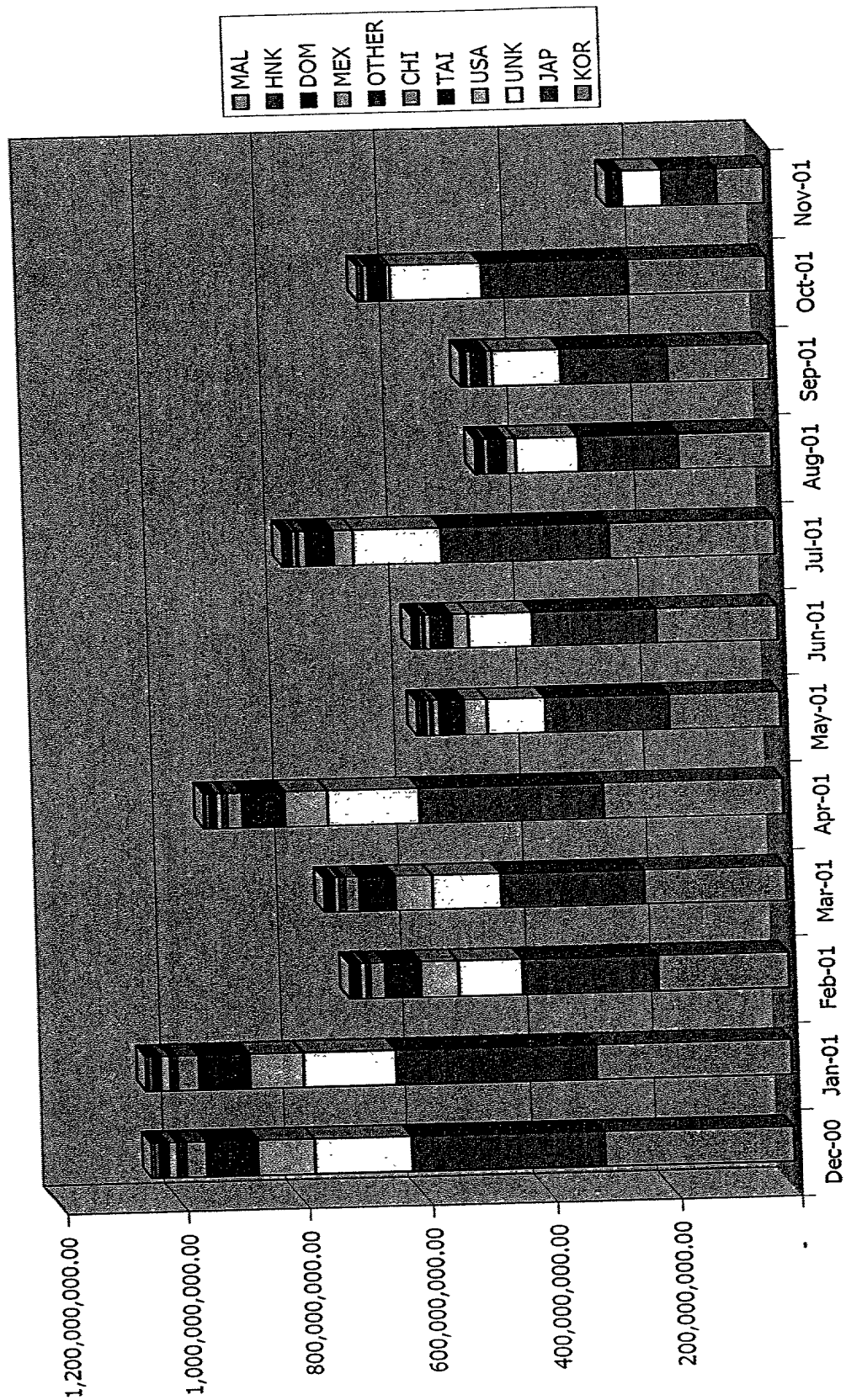


FIG. 2

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Supplier Concentration: Capacitors

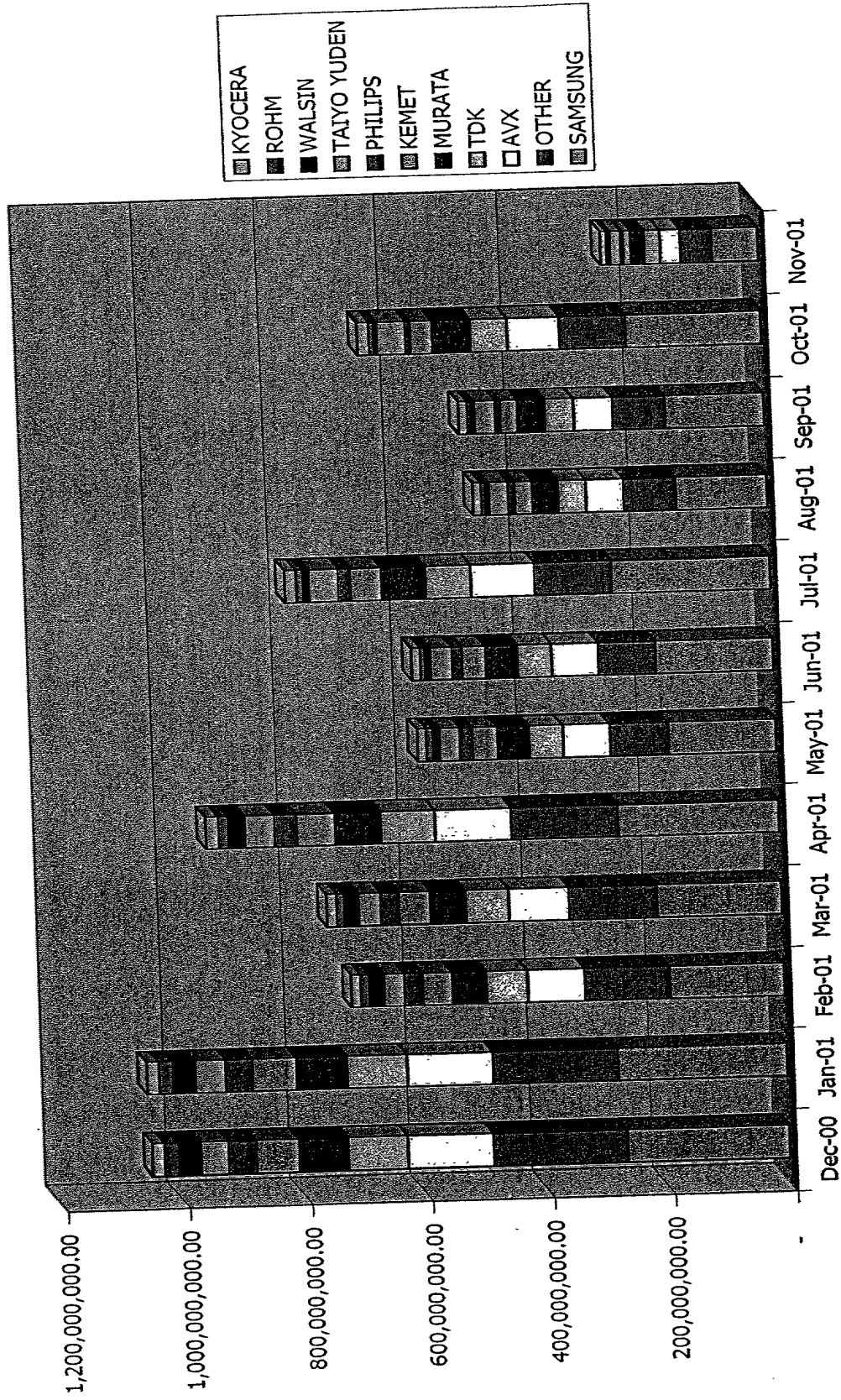
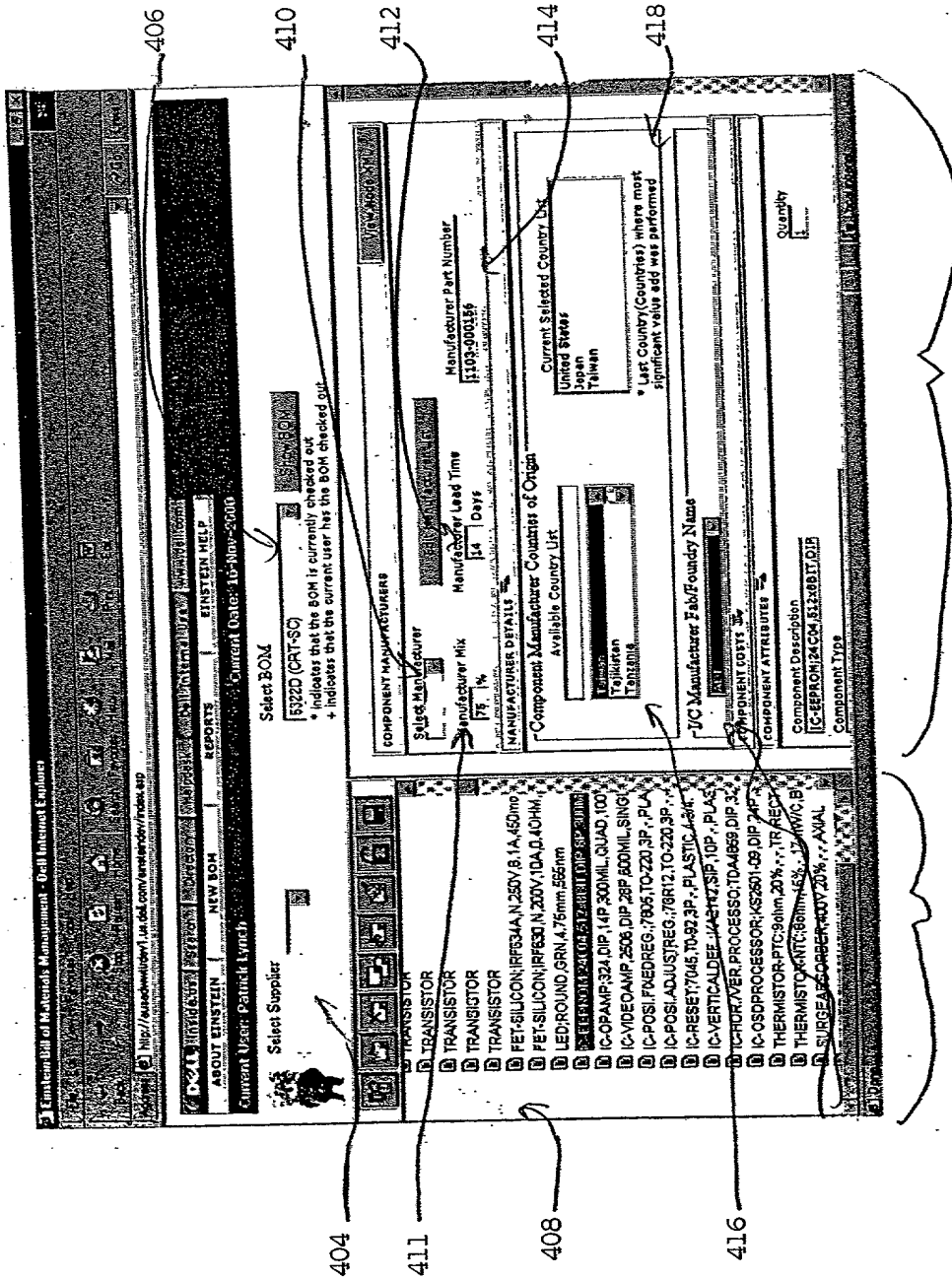


FIG. 3



PRESENTATION B

PRESENTATION A

FIG. 4A

[illegible][illegible]

510

Select Month: May-Oct

02

4

6

8

Cost	May	Jun	Jul	Aug	Sep	Oct
Material Cost Calculated	0	0	0	0	0	0
Material Cost						
Labor Cost						
Overhead						
Profit						
Freight	0	0	0	0	0	0
Freight Calculated	0	0	0	0	0	0
Freight Cost						
Insurance						
Fuel						
Surcharge/Credit						
Air (Exceptions)						
SLC	0	0	0	0	0	0
SLC Calculated	0	0	0	0	0	0
Storage						
Pallet In						
Pallet Out						
Pallet Configuration						
2 Week Buffer						
Finance						
Warranty						
Supplier Absorption						
Miscellaneous	0	0	0	0	0	0
Miscellaneous Calculated	0	0	0	0	0	0
Corner Board						
Slip Sheets						
Pallet Purchase						
Processing Fee/Handling Charge						
Brokerage						
Decontainerization						
Net Terms						
Regional Product Adder						
Harbor Maintenance						

FIG. 5A

Duty						
Other						
Totals	0	0	0	0	0	0

FIG. 5B

Select Month: **Nov-Apr**

Cost	Nov	Dec	Jan	Feb	Mar	Apr
Material Cost Calculated	0	0	0	0	0	0
Material Cost						
Labor Cost						
Overhead						
Profit						
Miscellaneous						
Totals	0	0	0	0	0	0

FIG. 6

Select Month: **Nov-Apr**

Cost

Nov

Dec

Jan

Feb

Mar

Apr

Material Cost

FIG. 7

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Part Concentration: Capacitors

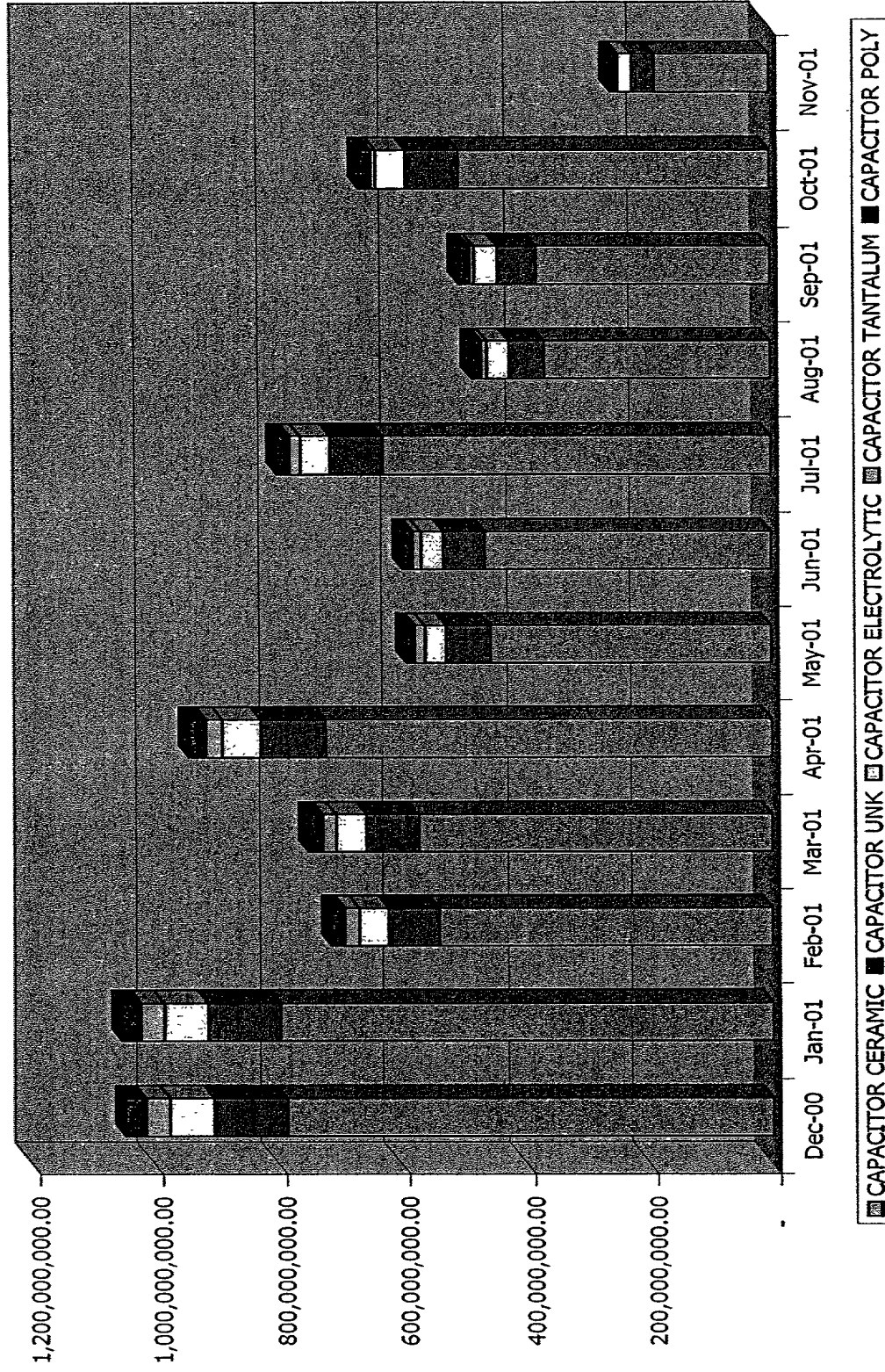


FIG. 8A

Where Used by Commodity: Tantalum Capacitors

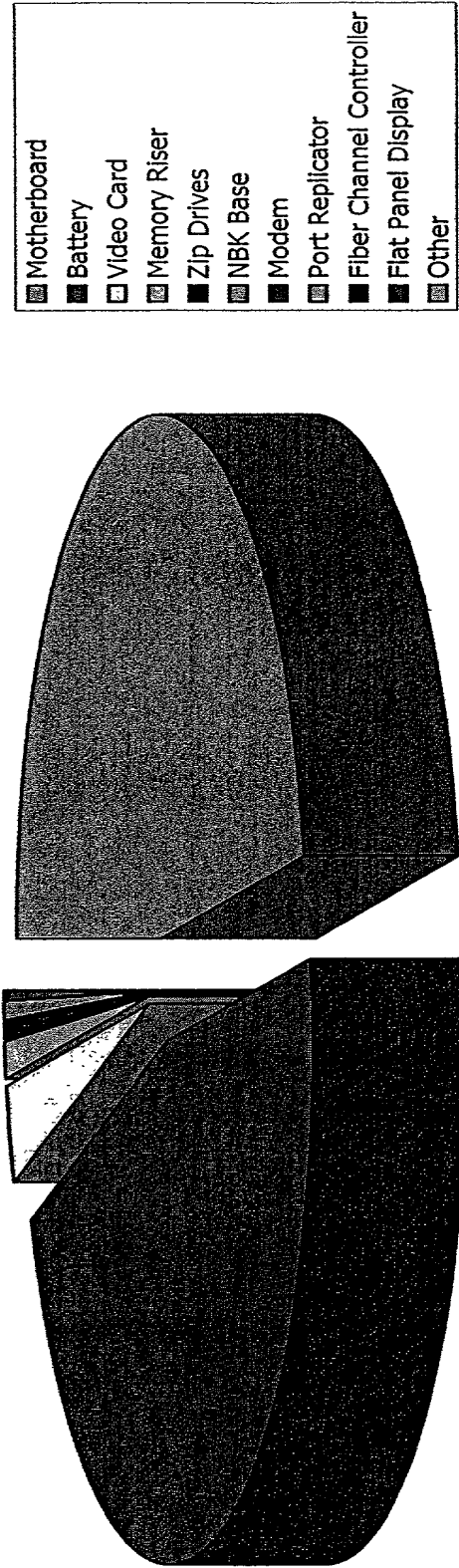


FIG. 8B

102040" 26696660

Supplier Concentration: Capacitors
90-Outlook
Dec-00 - Feb-01

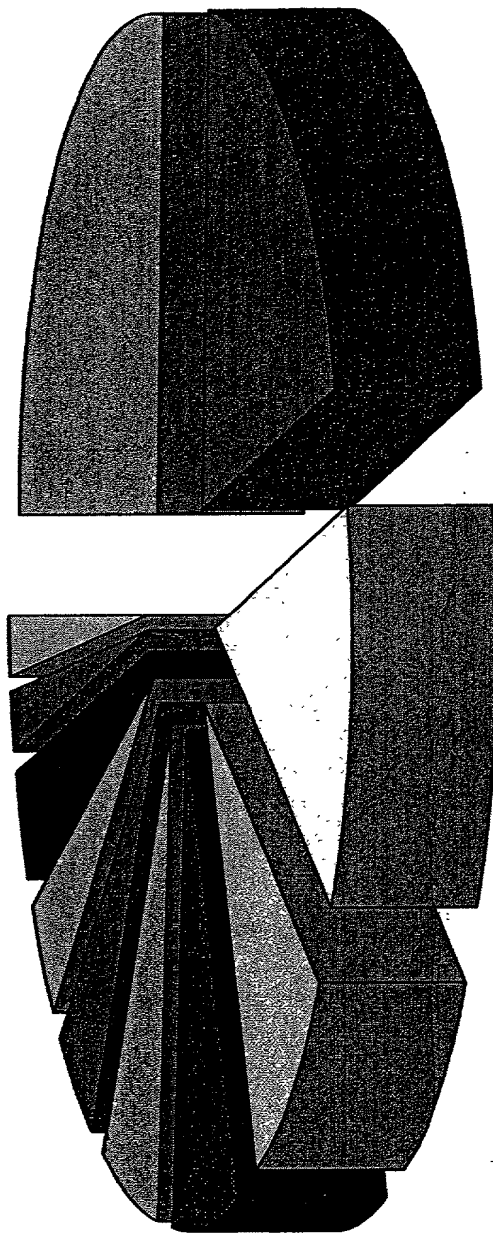


FIG. 8C

Geo-Political Risk:**Concentration Risk****Political/Economic Risk**

Every country is rated on trade risk, medium-term lending risk, political and policy risk. Weighted risk ratings reflect lowest risk (1) to highest risk (5)

Percent of Supply in a Single Country:

- ~33% — Low
- ~50% — Moderate
- ~75%+ — High

Rating Methodology:

<u>Country</u>	<u>% of Supply Base</u>	<u>Weighted Risk Rating</u>	<u>Weighted Ratings</u>
• Taiwan	40%	2.0	0.80
• Singapore	40%	1.0	0.40
• U.S.	15%	1.0	0.15
• England	5%	1.0	0.05
			<u>1.40</u>



**Moderate
Concentration Risk**



**Low Political/
Economic Risk**

FIG. 9

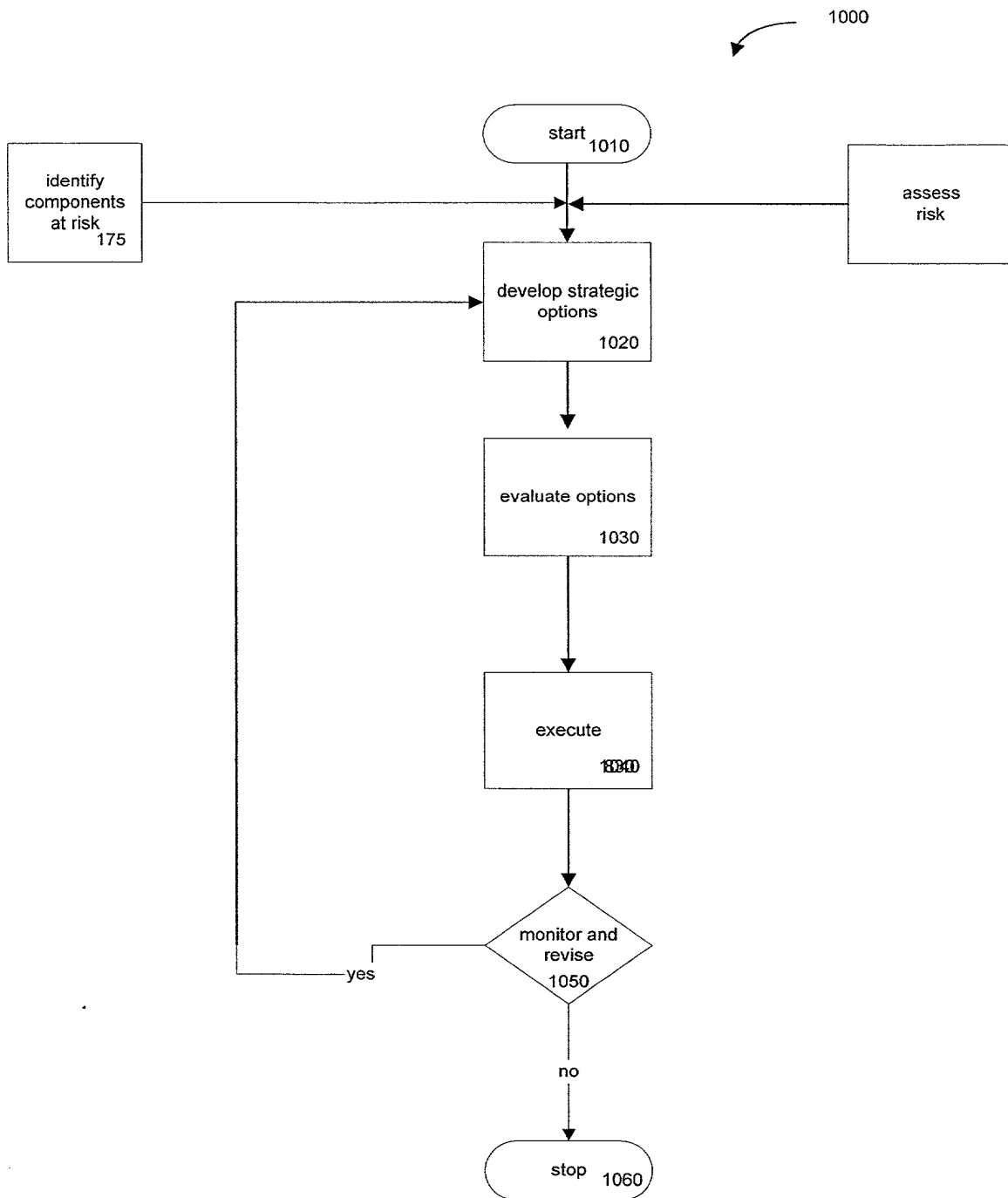


FIG. 10

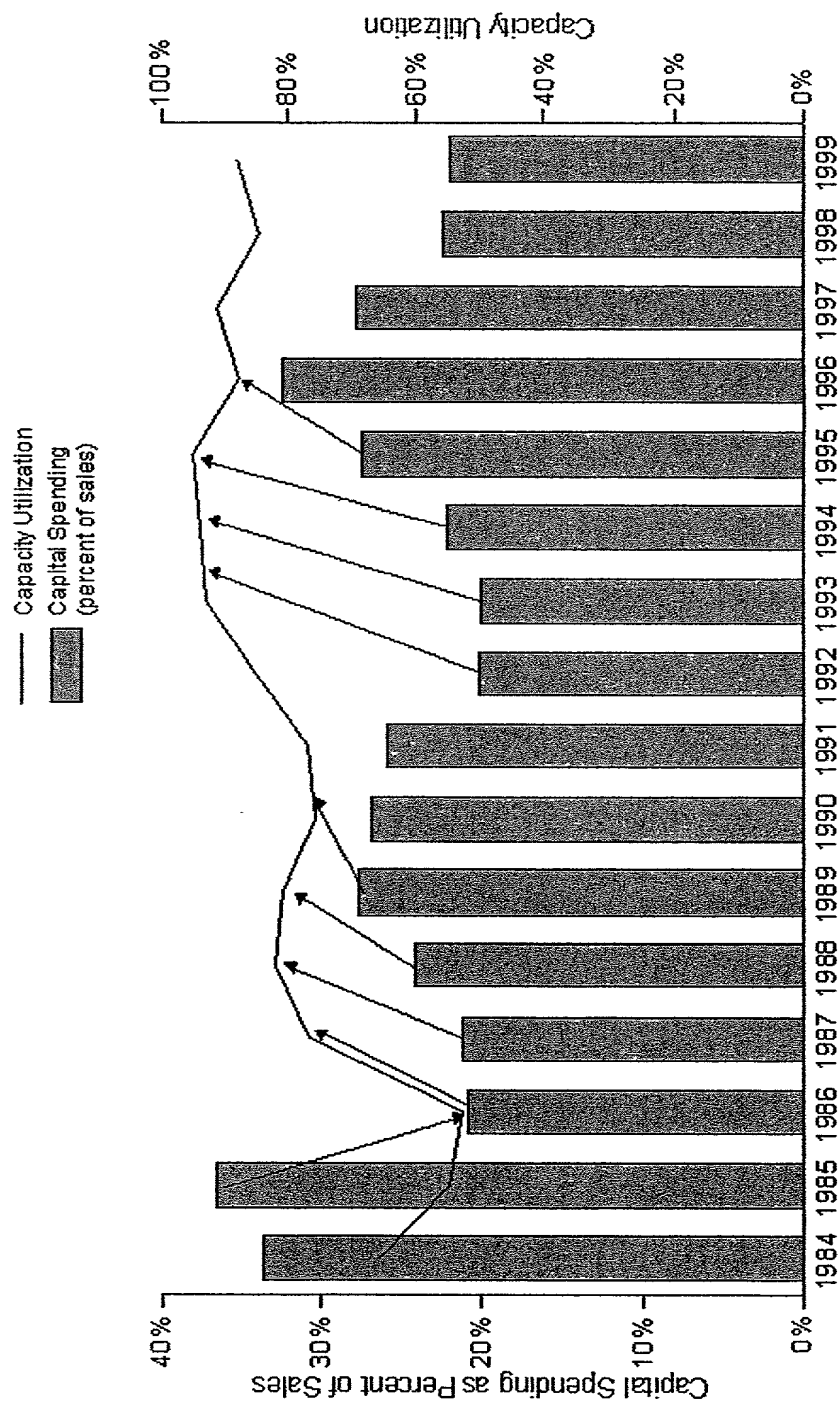


FIG. 11A

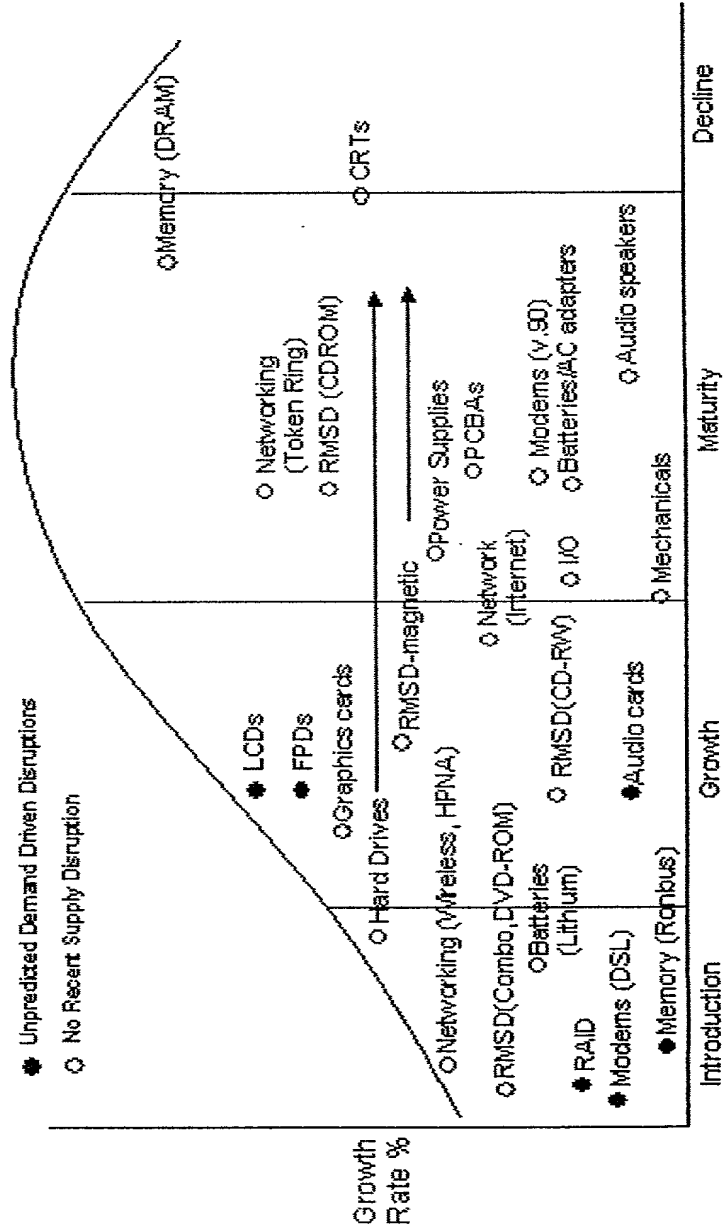


FIG. 11B

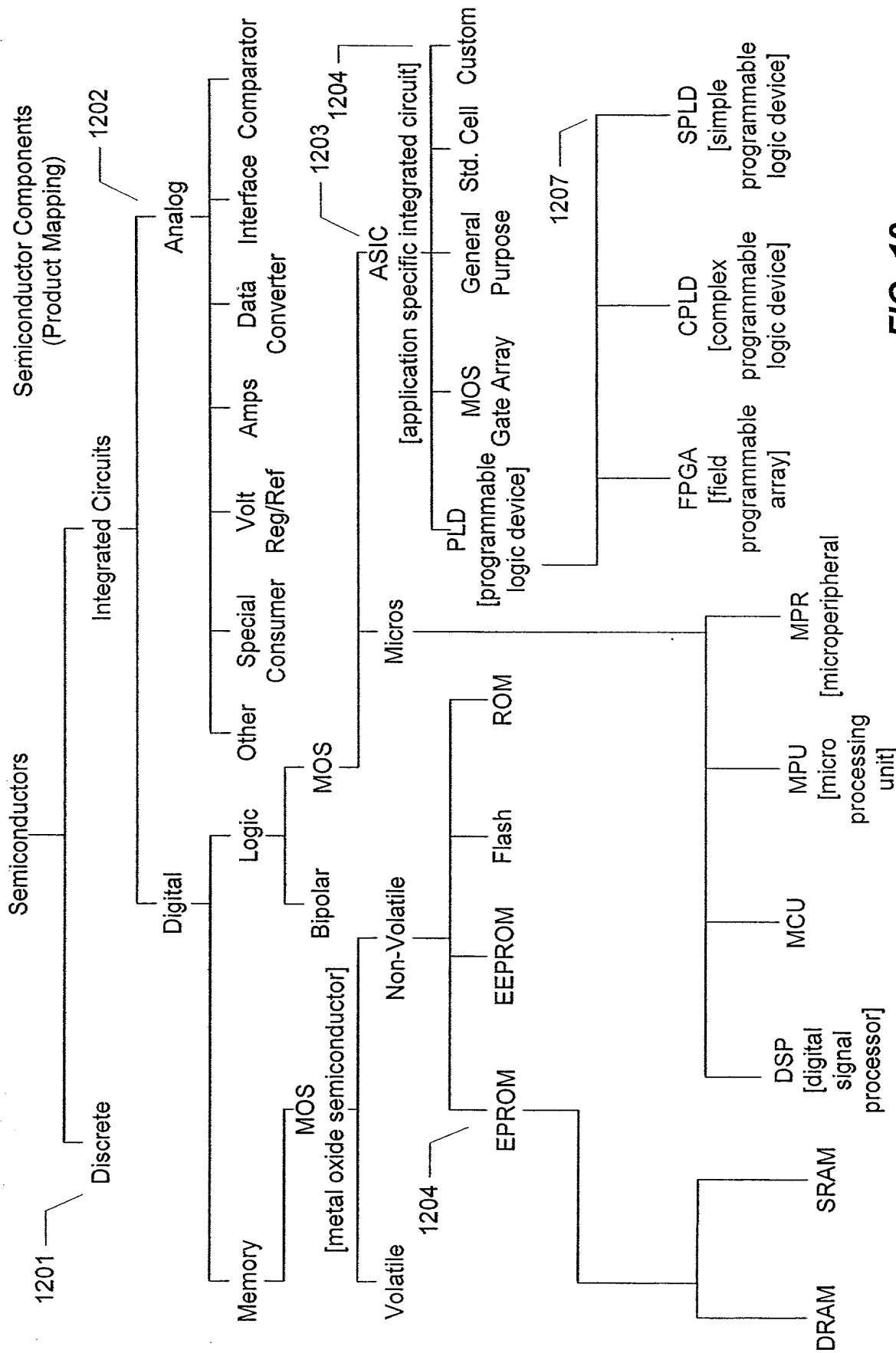


FIG. 12

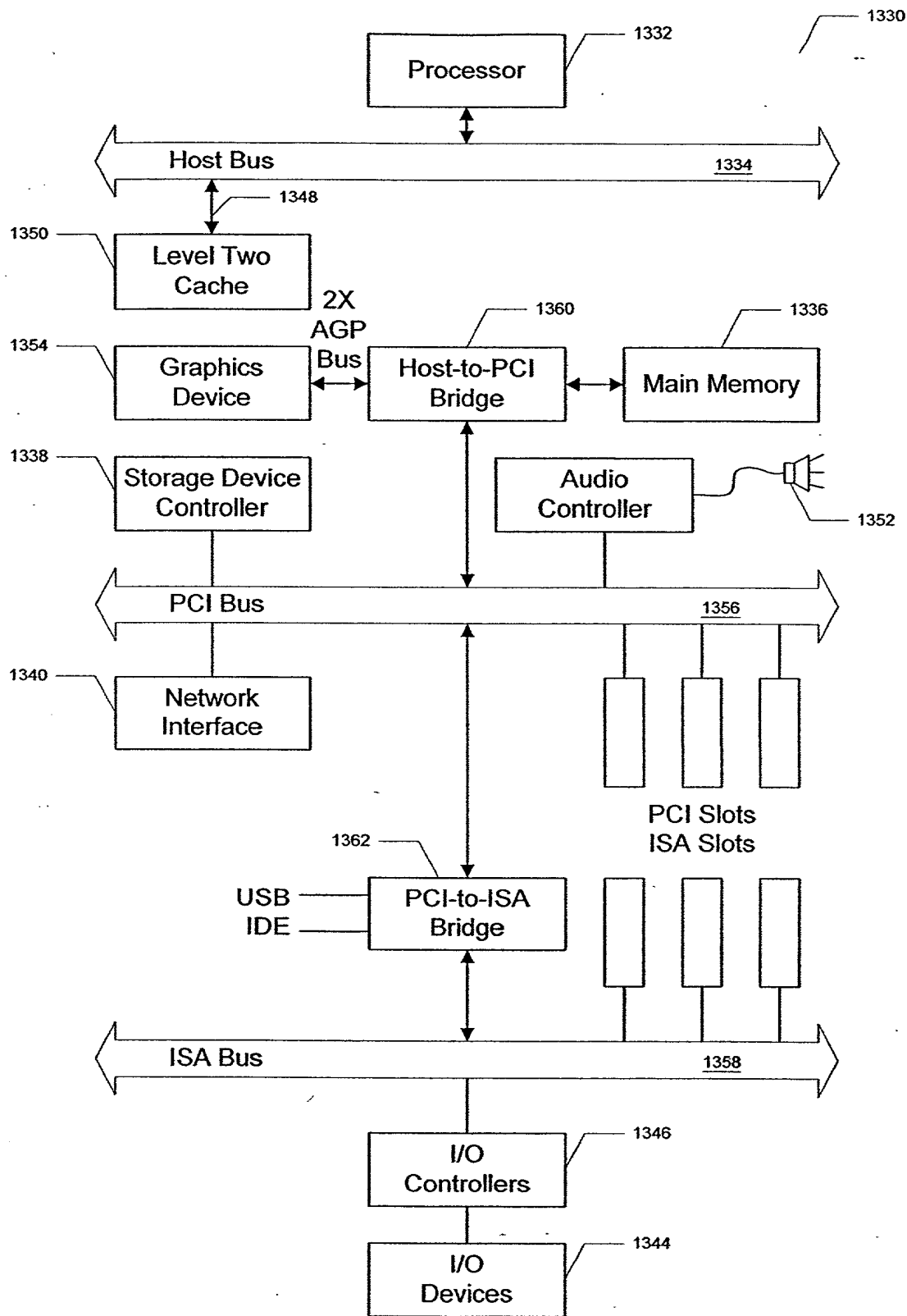


FIG. 13

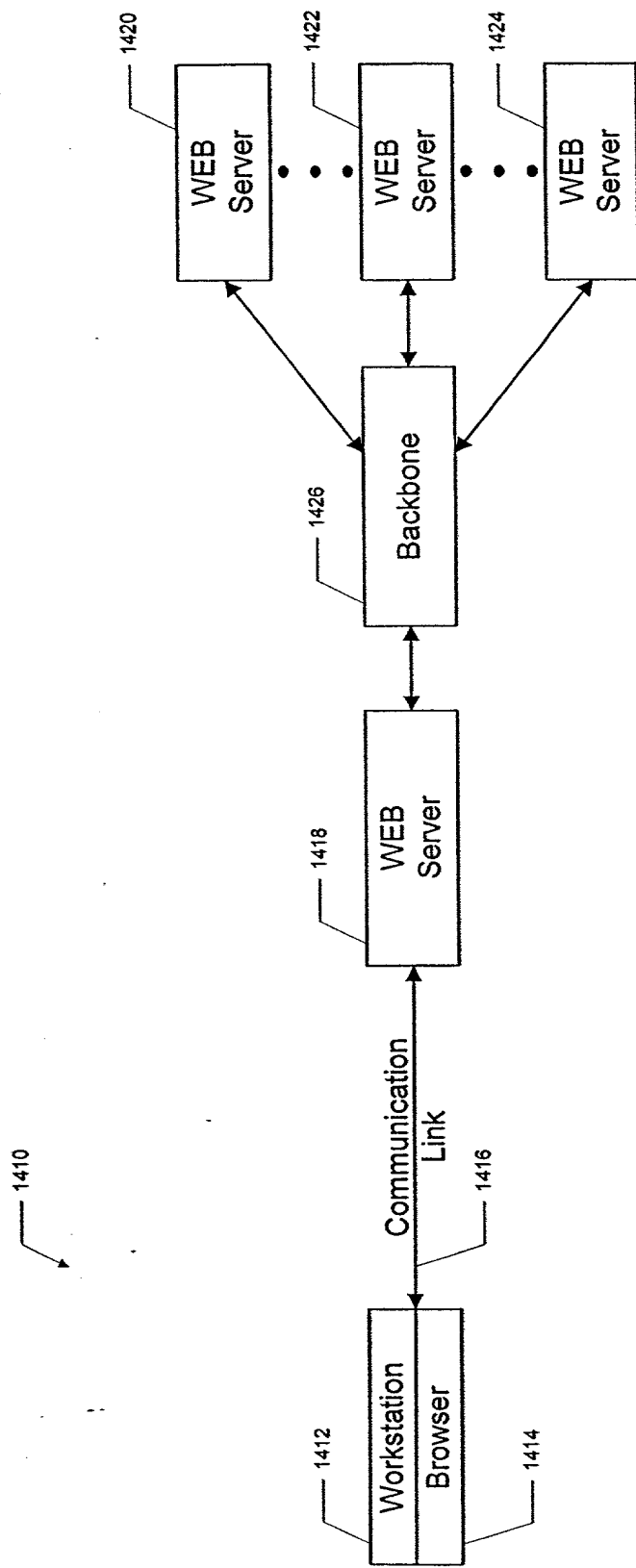


FIG. 14